

Modelling an ESEF Report

- The ESEF Taxonomy defines the underlying 'model'
 - It has structure, i.e. hierarchies and relationships
- ESEF Reporting Manual and Conformance Suites define how the Taxonomy is used to generate the report
- Extension Taxonomy is a customised model using the rules
 - Should reflect the companies report 'model'
- ESEF Tools take one of two approaches:
 - 'Document First' create the document then tag it
 - Generating extensions as you find them
 - Experience shows 'Document First' produces more errors
 - 'Report Model first' decide what data you want to report
 - Then generate the tagged document and add narratives.
 - Generates a more consistent model that can be understood and reused



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ESEF: The Lessons Learned and Addressed

- Anchoring an extension allows the user to understand the relationships
 - i.e. it helps you follow the 'model'
- Calculation model ensures tools can check numbers add up automatically
 - ... still has to be implemented well (subjective?)
 - ... but automates quality controls and increases understanding
- Quality checks (XBRL Formula)
 - Further enables automatic checking of accuracy and consistency
 - e.g. big issue in US SEC reporting were +/- signs
 - In ESEF, credits and debits can be automatically checked if using an XBRL validation tool
- However, there are still tricky issues to resolve
 - Footnote Facts
 - '% change' to tag or not to tag



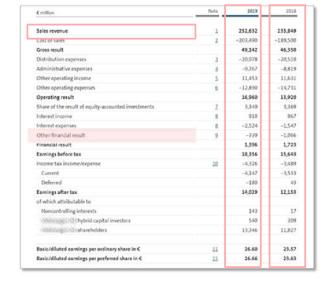
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Mapping & Tagging in the Real World

- The presentation of IFRS accounts are very similar
 - As expected... But do differ significantly
 - ...and there is no common set of differences
- Tables in annual returns are designed to help transmit ideas...
 - ... they do not necessarily follow the IFRS taxonomy structure
- IASB states 'it is not a reporting taxonomy... but a framework'
 - When it comes to real world reports it is therefore a bit 'vague'
- Testing numerous filings over the last 18 months, show us:
 - Modelling ESEF reports and building a 'good' extension taxonomy is not straightforward
 - In fact, humans using good tools with expert guidance 'built-in' are the best resource in most cases to Map and Tag financial statements
- Here are some real world examples...

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Income Statement ...start with simple stuff



- This is a very familiar layout:
 - Two columns
 - current period
 - previous period
 - Concepts in rows
 - so easy to recognise
 - Most Concepts are standard in ESEF
 - ..but may include an extension (or two...)

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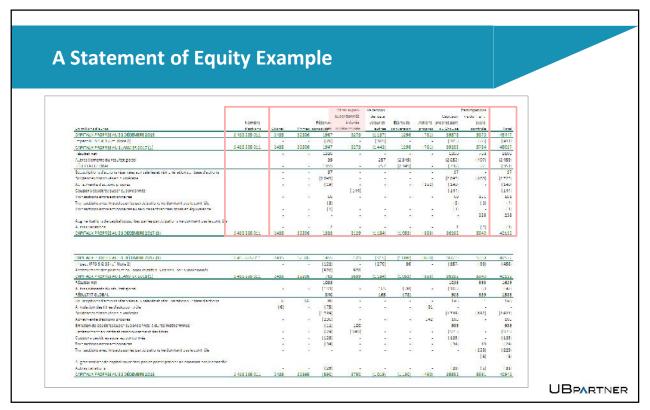
Income Statement (... with dimensions?)

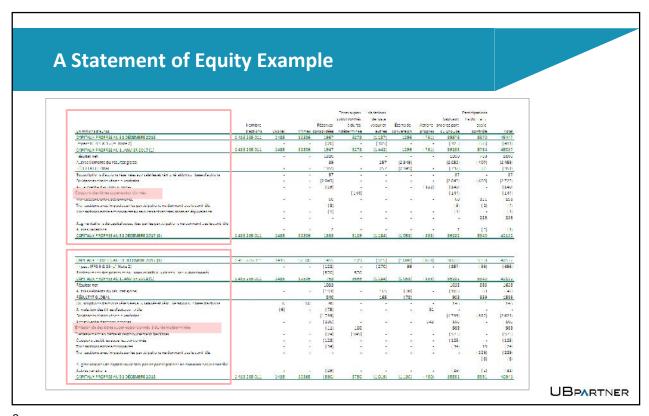


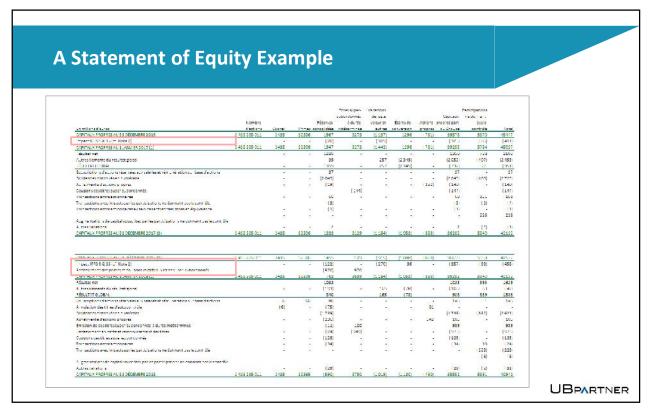
- But everything is not always as simple as it appears...
- Some of the concepts (rows) are dimensional
 - i.e. you can express them in various breakdown forms
 - Most/all dimensions have defaults, which make this easier
 - ... but the User has to be aware that they may be using another 'context' for the concept (row)

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Comprehensive Income

En millions d'Euros	Notes	31 déc. 2018	31 déc. 2018 Quote-part du Groupe	31 déc. 2018 Quote-part des participations ne donnant pas le contrôle	01 déc. 2017 (1)	31 déc. 2017 Quote-part du Groupe (1)	31 déc. 2017 Qualle part des participations ne donnant pas le contrôle (1)
RÉSULTATINET		1 625.00	1 033 00	595.00	2 100	1 220	788.00
Instruments de dette (2)	1/	29.00	29.00		(405.00)	(406.00)	
Couverture d'investissement net	18	2.100	7.00		327 00	327 00	
Couverbice de flux de laésonerie (hors		(175.00)	(184.00)	9.00	441.00	422.00	[19.00]
metières premieres)	18	11. 11. 11. 11. 11.					
Courverture de flux de trésprene (sur		(18,00)	7.00	(26,00)	(130.00)	(126.00)	[11.00]
mattéres premières)	18						
Impôts différes sur é éments a-dessus	12	48.00	43,00	5.00	(161.00)	(159.00)	(2.00)
Quote-part des antraprises mises en		201.00	201.00	-	77.00	74 001	1.5
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Écarts de conversion		22.00	(54.00)	77.00	(2.515.00)	(2 155.00)	(361.00)
Éléments recyclables relatifs aux activités		30.00	39.00	(8.00)	(121,00)	(68,00)	(53.00)
non poursu vies, nets d impóts							
TOTAL ÉLÉMENTS RECYCLABLES		150.00	88.00	62.00	(2.498.00)	(2 091.00)	(407.00)
Instruments de capitaux propres	17	42.00	42.00		0.00	3.00	1
Pertes et gains actuariels	21	(245.00)	[247.00]	1.00	96.00	93.00	2.00
Impôts différés sur é éments d-dessus	12	58.00	58 00		(57.00)	(92.00)	(4.00)
Quote-part des entreprises mises en		(43.00)	(45.00)	2.00	32.00	32.00	
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Éléments non recyclables relatifs aux		(3.00)	(1.00)	(2.00)	5.00	8.00	2.00
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TOTAL FLEMENTS NON RECYCLABLES		(102.00)	(193.00)	2.00	39.00	30.00	
RÉSULTAT GLOBAL		1555 00	928.00	659.00	[351.00]	(787.00)	382 DO

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Comprehensive Income

En millions d'Euros	Notes	31 déc. 2018	31 dör. 2018 Quote-part du Groupe	31 déc. 2018 Quite part des participations ne donnant pas le contrôle	31 déc. 2017 (1)	31 déc. 2017 Quote-part du Groupe (1)	31 déc. 2017 Quate part des participations ne donnant pas le contrôle (1
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Instruments de dette (2)	1/	29.00	29.00		(405.00)	(406.00)	
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Impôts différes sur é éments a-dessus	12	48.00	43.00	5.00	(161.00)	(159.00)	(2,00
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Éléments recyclables relatifs aux activités non poursu vies, nets d'impôts		36.00	39.00	(3.00)	[121.00]	(68.00)	(53.00
TOTAL ÉLÉMENTS RECYCLABLES		150.00	88.00	62.00	(2.498,00)	(2 091.00)	(407.00
Instruments de capitaux propres	17	42.00	42.00	-	3.00	3.00	
Fertes et gains actuariels	21	(245.00)	(247.00)	1.00	96.00	93.00	2.00
Impôts différés sur é éments d-dessus	12	58.00	58.00		(57.00)	(92.00)	17.00
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non poursu vies, nets d'impôts							
TOTAL ÉLÉMENTS RECYCLABLES		150.00	28.00	52.00	(2.498,00)	(2 091.00)	(407.00
Instruments de capitaux propres	17	42.00	42.00	12	0.00	3.00	1000
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TOTAL FLÉMENTS NON RECYCLARLES		(102,00)	(103,00)	2.00	39.00	30.00	- 2
RÉSULTAT GLOBAL		1.856.00	928 00	659.00	[351.00]	(787.00)	287 D

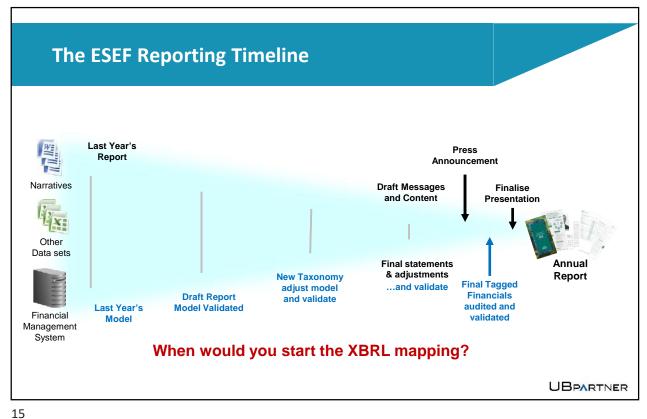
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Mapping & Tagging

- Most demonstration of ESEF tools show just a simple Income Statement
 - You now know why ©
- Some have an 'Automatic' tagging tool
 - Using a 'fuzzy' match of the label with the 'concept' label or description
 - Great if they match (or have been prepared to match)
 - Plus right language English often
 - Result these tools generate many 'false positives'
 - ...which are more effort to spot and fix
 - BTW The easy ones are easy for the human to do as well....
- Some suggest a 'template' that is already tagged.
 - UBPartner has not seen two sets of accounts presented the same way.
 - Possible short-cut, but It's often easier to tag Primaries from the beginning in many cases
 - Does not work for complex cases or extensions

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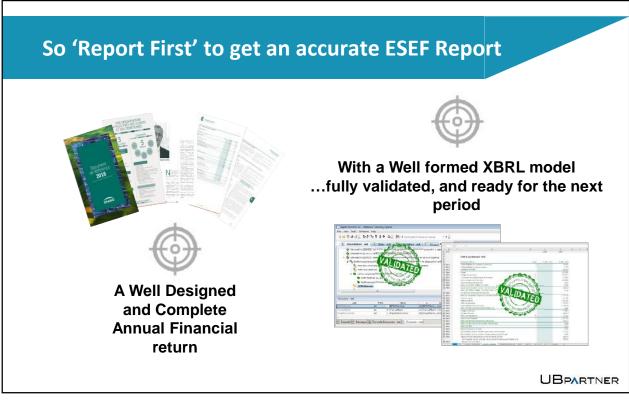


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Recap

- Issuers need to think beyond simple demonstrations of P&L
- Do you want simple compliance ?
- Or do you want:
 - A report model that can be understood by investors?
 - A set of statements that can be checked automatically?
 - i.e. moves your financial reporting into the 'Digital Age'
- There is no right answer, but:
 - Document First gives you little chance to reflect about the Taxonomy
 - Typically, more extensions, poorer report model, more errors
 - A 'Report First' Approach allows the User to prepare the model
 - To establish how they want to report and most importantly to validate it
 - ... hence it produces more consistent, re-usable reports with less errors.

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